

Wolfurt, September 30, 2019

## Doppelmayr Holding SE reports record sales of 935 million euros 10.5% increase in revenues for the financial year 2018/2019

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*Doppelmayr Holding SE achieved record sales of 935 million euros for the financial year 2018/2019. Strong growth in the urban sector, customers in the winter tourism sector who are keen to invest, and major projects in material transport resulted in a 10.5% increase in sales revenues over the previous year. The Group also underlined its leading position in terms of technology and innovation with new products and digital developments.*

Doppelmayr Holding SE looks back on a very successful business year. In 2018/2019, the Group posted record sales of 935 million euros. This result reflects the successful implementation of many projects including a series of urban ropeway installations in Latin America. The completion of the world's biggest urban ropeway network was marked by the opening of its tenth line. The network, which encompasses over 30 kilometers of ropeway, has become a major part of day-to-day mobility for the residents of El Alto and La Paz (Bolivia). The new means of transport ensures an effective time saving. Bogotá (Columbia) has also chosen a ropeway solution to expand the city's urban transit system. Passengers from the Ciudad Bolívar district now have a direct route that takes them to a major transport hub – without traffic jams, without exhaust fumes and without stress. Both projects provide a strong stimulus in the urban ropeway sector and prove once again that ropeways have a sustainable and positive contribution to make to the quality of life in cities as an additional mode of public transport.

### **Focus on the customer**

Since its launch in 2015, the D-Line ropeway generation has proved to be highly successful and has already made its mark worldwide. The Ramcharger 8 in Big Sky, Montana (USA) takes comfort and safety in North American ski resorts to a new level – and is the first 8-seater chairlift in the US. In Maria Alm, the Natrun and Sonnberg lifts provide a new standard of comfort for ski guests. With these two 10-passenger gondola lifts, the skiing enjoyment starts at the front door – doing away with the need to take the ski bus. Japan now has the first D-Line combination lift. The mix of 6-seater chairs and 10-passenger cabins on one installation meets the needs of all passengers. This international presence calls for a globally connected service team that can provide the customer with fast and professional assistance. Doppelmayr customer service centers are now based in 25 countries around the world.

### **Infrastructure expansion**

Investments in the company's own infrastructure is a major entrepreneurial cornerstone of Doppelmayr Holding SE. As part of this strategy, two new machining centers for handling large parts were purchased for the Hohe Brücke plant in Wolfurt (Austria). The manufacturing processes for D-Line components are also being continuously expanded, ensuring the highest quality standards and top precision.

**Ropeway cabin innovation and digitalization**

Doppelmayr continually develops new products and services to address the wide-ranging wishes of customers and passengers. The financial year 2018/2019 was dominated by new ropeway carriers and the topic of digitalization. The ATRIA made its debut at INTERALPIN 2019 – the leading trade fair for alpine technologies. This cabin for tricable gondola lifts was designed with modularity and individual styling in mind, features that have already been implemented and proved highly successful on the D-Line. It will be used for the first time on the Kitzsteinhorn in Salzburg (Austria) in 2019. The opening of the Kohlmais lift in Saalbach (Austria) in fall 2018 marked a premiere for the new cabin for monocable gondola lifts – the OMEGA V. With these new cabins, the Group is placing a strong emphasis on comfort and technology. Flexible styling options and digital features are shaping the future for ropeway operators and passengers – entirely in line with the SMART Ropeway strategy, the digital future with Doppelmayr/Garaventa ([smartropeway.com](http://smartropeway.com)).

**Doppelmayr Holding SE**

Doppelmayr Holding SE is the corporate level encompassing all companies belonging to the Doppelmayr Group. It stands for quality, technology and market leadership in the construction of ropeways for passenger and material transport as well as high-technology intralogistics solutions.

Fact box	2018/2019 (4/1–3/31)	2017/2018 (4/1–3/31)
Sales revenues	EUR 935 million	EUR 846 million
Headcount worldwide	3,081	2,933
of which in Austria	1,544	1,462

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